



Name: _____

Date: _____

Organization: _____

The Business Health Self Assessment

Rate your current satisfaction from 1 – 10, with 10 being perfect in every way and 1 being extremely unsatisfactory. Enter your current number in the left column and your desired rating in 12 months' time in the right hand column. Add up your total from each column to get your score.

	Definition of a "1"	Current	Desired In 12 Months	Definition of a "10"
1.	If asked, my team would not share a consistent vision and goals			We have clear, long term SMAART goals that motivate powerful actions now
2.	Some leaders are great and some are...not here...			We have great leaders building other great leaders
3.	We meet once in a while, but are not really a team...but we have great hard working people!			We perform well individually and as a team (1+1+1=5), e.g., the right people are in the right seats at the right time
4.	We are doing the same things as we were 12 months ago			Our culture is made up of individuals and teams that think, do and learn continually
5.	We have good people that learn by osmosis			Our hiring, orientation, evaluation and training processes improve our attitudes and skills that make us unique
6.	We have some good ideas, but usually end up in the "me too" category in terms of competition			We outrun the competition consistently and intentionally
7.	We only look at the most recent successes (or failures) and don't apply forward thinking			Our short and long term results are monitored monthly and debriefed for big leaps
8.	Everything we do is by "oral tradition", some of it is written down somewhere...maybe...			"Truck books" and processes are updated for changes to reality annually
9.	We all come to work to collect a paycheck with no sense of our organization's direction, values or purpose			We have packaged and branded who we are internally and externally
10.	We regularly "beat the sheep" when they fail and don't reward successes publicly			We celebrate successes and failures equally and learn from both consistently
11.	Employees personal goals are a mystery			Employees have clear personal goals tied to the organizational goals
12.	We are going to keep doing what we're doing and see what happens			We have a strong sense of confidence about our future
				YOUR SCORE _____/120

Special Offer: Ready to take the next step in achieving your goals? Send your completed assessment to us for a 30 minute complimentary session with one of our facilitators. Email CClemmer@AppliedVisionWorks.com.

